NAMING	LEVIATHAN (2017)
KEY SELLING POINTS	<ol> <li>Overdelivering on Quality: Accessibly priced but backed up by scores and accolades</li> <li>Consistent Quality: 4+ years of 90+ scores from Wine Enthusiast or Wine Spectator</li> <li>Growing Demand: Demand for Leviathan is at an all-time high, requiring us to allocate v2017</li> <li>Small Vintage: V2017 was small with restrained production of Leviathan – get it while you can</li> </ol>
TASTING NOTES	Seductive black cherry, blackberry and currant fruits laced with cocoa nib, sweet baking spices and cigar box with silky texture and a long, savory finish.
APPELLATION	California
WINEMAKERS	Andy Erickson
WINEMAKING	Aged in 100% French Oak, 25% New
TARGET ACCOUNTS	<ul> <li>On Premise image accounts, fine dining, high velocity/image BTG accounts</li> <li>Example: Gramercy Tavern NYC (BTG + BTB), Quality Meats NYC, Ritz Carlton SF (BTG)</li> <li>Off Premise fine wine independent</li> </ul>
PRICING 750ML/12	750ML: BTG: \$20 // Wine List: \$90 // Target Shelf: \$44.99 // Target Feature: \$39.99
SHIPPING DATE	May 1, 2019
SGWS CIC CODE	750ML: <b>941697</b>
UPC CODE	853098005002
CLOSURE	Cork
TOOLS	Staff Training Kits // Sell Sheets // Video // Cork Pulls // Dummy Bottles (available in July)
ACCOLADES	94+ Points, Robert Parker's Wine Advocate (2016 Vintage)

## **LEVIATHAN**